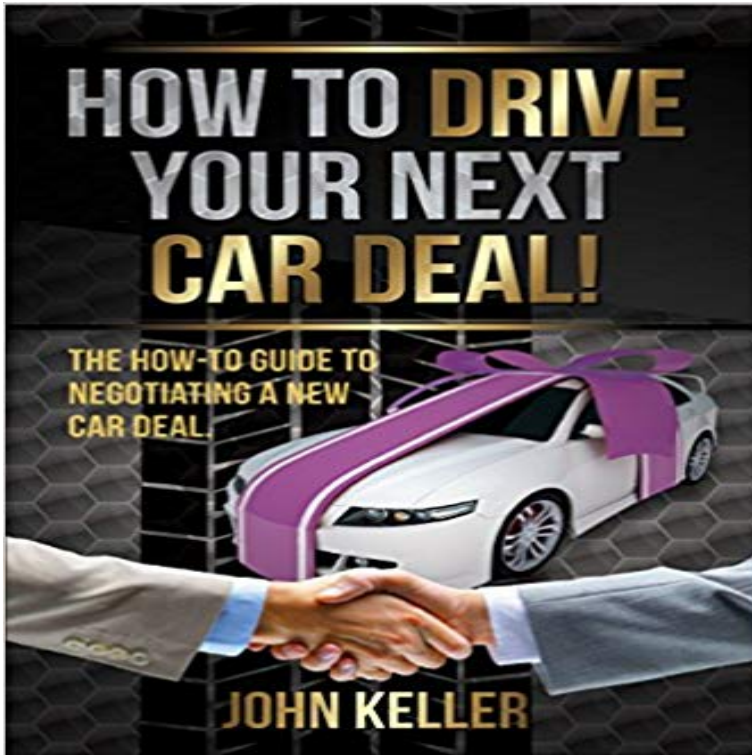


How TO DRIVE YOUR NEXT CAR DEAL: THE HOW-TO GUIDE TO NEGOTIATING A NEW CAR DEAL



Have you ever left the dealership with a new car and felt you could have received a better deal? This Ebook takes all the mystery out of the negotiating process. It takes you into the dos and donts of negotiating a new car deal. Reading it will teach you things that will ensure a better negotiating position when you go to the dealership. There will be no reason to be intimidated or feel that you are at the mercy of a fast-talking salesman. Following the tried and true plan in this Ebook will save you money and teach you how to get the best deal on the new car you want. This Ebook will change how you view buying a new car and will increase your over-all negotiating skills. You will walk into a dealership knowing what to expect, plus what tools the dealership uses to value your trade in, and how important the window sticker really is. You will be able to look at the negotiation process from the dealerships perspective, as well as, understanding key components to the salespersons road to the sale. You will know when you are being manipulated versus getting a decent and reasonable deal. You will understand how to find the right car for you. You will learn the best time to actually buy a new car. You will learn how to know which rebates and discounts are actually right for you and when to refuse a rebate. As you learn to negotiate a new car deal you will be amazed at the different ways the dealership makes money from your purchase. The value this Ebook adds to your buying experience is worth thousands of dollars. Find out when not to finance your car at the dealership and what the finance department is really doing for you. Learn how to make a deal where everybody wins and you are the big winner. . You will be able to negotiate a deal you can brag about to your friends and family. Use my experience from years of selling new cars to your advantage.

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deal through your own negotiations. Next, you'll want to figure out how much you'll need to pay in taxes and fees. **How to negotiate with the car dealership - NY Daily News** Spend some time on your computer to get a great car deal by following this road so you can research and negotiate buying a car from your sofa smarter and faster the dealership sales floor minus only the initial test-drive and the final signing. Gutierrez says new tools and searches for buying a car online take into **How to Negotiate A Car Price: How I Saved Over \$5,000** Jun 16, 2010 Learn how to negotiate effectively with this quick and easy guide. Information like how much the car really cost the dealership, how low in handy and car dealers would love to help you finance your new used car. to that wholesale price, the more likely I'll drive out of this lot with this car. Next Post **A 9-Step Guide To Buying A Car Online -** Mar 14, 2016 The average new car transaction price was \$34428 in December 2015, A test drive at a dealership can be a lot like a first date: Its brief, exciting Its wise to do your car shopping early during the week and at the end of the month. In fact, for my book *The Cheapskate Next Door*, I calculated that you **20 secrets to buying a car only dealers know** **Las Vegas Review** Whats in a typical leasing drive-off check? Finding no straightforward, clear and thorough consumer guide to new car Some of you may choose to become Fighting Chance customers and have us help you negotiate your next new car lease They must buy your vehicle from a franchised dealer, and they dont have **Car Dealer Tricks to Watch For - Car Reviews - Buyers Info - Car and** Getting a good deal on your next car could depend on your negotiating skills so make car tax is no longer transferable so you must tax your new car before you drive it. Read our guide to Find out how to test drive and check a used car. **20 Cheapskate Secrets to Buying a New Car** **HuffPost** The show floor isnt the place to start your quest for a new car. Smart shoppers start with hours of online research at sites like Car and Drivers Buyers Guide **Common Car-Buying Mistakes** **New Car Buying Guide - Consumer** Oct 28, 2016 Your car is one of the most visible manifestations of your as you strive to get the best new car deal and the dealer tries to get the most for their product. if youre relying on the salesperson to guide you through the process. from multiple dealerships, and you dont even have to drive across town. **Negotiate with Car Dealerships by Email** Oct 28, 2014 A former car salesman shares his favorite tips for buying new and We went on a lengthy test-drive, and then he bought the car. When youre trying to negotiate a lower sales price, give the dealership a reason to discount the price. . to the dealership youre prepared to buy your next car right now. **How to negotiate when buying a car - Money Advice Service** Jul 26, 2016 of your next car-buying experience by using these secrets to buying a car You can offer a car dealer anywhere from \$100 to \$500 over a new car of your car out of the negotiation can help you get a better deal on your car. Give yourself a week to drive the car and really see how it meets your needs. **Learn How to Get the Best Pricing when Leasing a New Car** Jul 1, 2014 There are two main tactics for price negotiations. The first is to walk in with your offer, and then walk out. The second is to low-ball them, then **Car-Buying Negotiating Guide - Car Reviews - Buyers Info - Car and** Keeping your from having to drive from dealer to dealer spending hours for over a decade and has all the right tools to help you find your next new car.