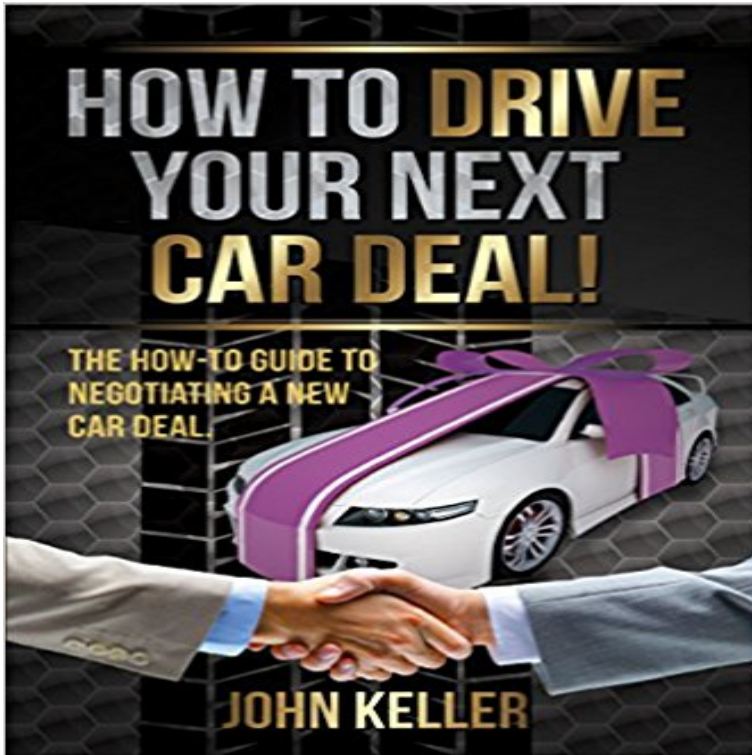


How TO DRIVE YOUR NEXT CAR DEAL: THE HOW-TO GUIDE TO NEGOTIATING A NEW CAR DEAL



Have you ever left the dealership with a new car and felt you could have received a better deal? This Ebook takes all the mystery out of the negotiating process. It takes you into the dos and donts of negotiating a new car deal. Reading it will teach you things that will ensure a better negotiating position when you go to the dealership. There will be no reason to be intimidated or feel that you are at the mercy of a fast-talking salesman. Following the tried and true plan in this Ebook will save you money and teach you how to get the best deal on the new car you want. This Ebook will change how you view buying a new car and will increase your over-all negotiating skills. You will walk into a dealership knowing what to expect, plus what tools the dealership uses to value your trade in, and how important the window sticker really is. You will be able to look at the negotiation process from the dealerships perspective, as well as, understanding key components to the salespersons road to the sale. You will know when you are being manipulated versus getting a decent and reasonable deal. You will understand how to find the right car for you. You will learn the best time to actually buy a new car. You will learn how to know which rebates and discounts are actually right for you and when to refuse a rebate. As you learn to negotiate a new car deal you will be amazed at the different ways the dealership makes money from your purchase. The value this Ebook adds to your buying experience is worth thousands of dollars. Find out when not to finance your car at the dealership and what the finance department is really doing for you. Learn how to make a deal where everybody wins and you are the big winner. . You will be able to negotiate a deal you can brag about to your friends and family. Use my experience from years of selling new cars to your advantage.

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